



**SABRE INTEGRATED**  
PEACE OF MIND THROUGH PERSONALIZED SERVICE

## Sabre Integrated Keeping Private Schools Secure

At one of the most prestigious private independent schools in New York City, with a strong reputation and a long list of successful and notable alumni, the security of Students, Staff and Campus are top priorities.

With approximately 1700 K-12 students and 325 faculty and staff spread across two campuses, keeping everyone safe and secure is the responsibility of David, the Director of Security and Safety.

### Background

Before joining this prestigious school in 2016, David, retired NYPD, worked as a security chief in the aerospace industry. In that role, he worked alongside some of the Sabre Integrated team, including the CEO, Clifford Franklin.

When David was recruited, one of his first actions was to bring onboard the team at Sabre, after seeing them in action in his previous role.

### Problem

In 2016, the board and managers at the school realized it was somewhat behind peer schools, other independent private schools across New York when it came to CCTV and security systems. They already had a video surveillance system, although it was antiquated and no longer fit-for-purpose.

Parents and boards of trustees expect increasingly high standards when it comes to safeguarding students and teachers.

In private schools with urban campuses, risk factors are higher, making access control and 24/7 secure video surveillance a necessity for keeping everyone safe. David had encountered too many CCTV and access control companies that failed to deliver. In his experience with Sabre, he knew that they could provide the right solution.

**Sabre Integrated Security Systems, 85 Delancey Street – Unit 60, New York, NY 10002**  
**Tel: 212-974-1700 | [www.sabrei.com](http://www.sabrei.com) | [cliff@sabreintegrated.com](mailto:cliff@sabreintegrated.com)**

## Solution

Sabre listened to the security challenges the school management were facing, then designed an integrated system that had an element of traditional as well as cloud-based security system that covered far more ground than the previous set-up, keeping students and staff safe across the Manhattan and Bronx campuses.

Solutions installed across the facilities include IndigoVision video security, incorporating high-definition cameras and video management control center, SabreVault powered by Brivo, for cloud-based access control. This includes ongoing monitoring, maintenance, training and support for the team David leads. Sabre is an integral part of the security apparatus across the school.



## Outcome

“In a very short space of time, Sabre made fantastic progress and improved the security at the school. They have a great tech team, the work we are doing together keeps going from strength to strength and we look forward to a continued and long-term relationship. One of the big advantages of working with Sabre is that they listen. As a team of professionals, they never assume, always ask the right questions and find ways to solve problems that other companies would miss. As a security chief and retired NYPD officer, I highly recommend Sabre Integrated.”

**David, Director of Security and Safety**

David is happy to provide a reference at the appropriate time in a future project negotiation

## About Sabre:

The advantage Sabre provides is in how we build relationships with individuals. Whether you're a security, facility, technical or office manager, we focus on supporting your needs and vision for your security systems. Sabre has grown over the last 18 years by safeguarding companies that range from an owner operated business, such as Belle Cheese, to large organizations such as Shell Oil and L3 Communications. We would be happy to discuss your unique business needs in a free consultation.

If you're looking for ideas to on how to protect your campus, Sabre can help.  
**Call us on: 212-974-1700 or book a free telephone consultation here**